

USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch

NATIONAL TURKEY MARKET-AT-A-GLANCE

DOMESTIC MARKET



The market tone on fresh and frozen hens and consumer sized toms was steady to weak. Demand light to moderate for the December holidays. Trading slow. Offerings of fresh light to adequate, frozen light to fully adequate. The market tone on white meat was steady to barely steady and tom bulk parts mostly steady with some spot weakness noted on necks. Trading slow. Offerings mixed. Retail features for this week slowed considerably on whole turkeys and rib breasts when compared to the last couple weeks while improvement was noted on ground turkey, marinated tenderloins and cutlets.

EXPORT MARKET HIGHLIGHTS

Trading was active on tom 2-joint wings for export, balance slow. Demand light to moderate with interest noted from Asia. Offerings light to fully adequate, mostly adequate.

| SAN FRANCISCO TURKEYS (CENTS PER LB) DELIVERED TO RESTAURANTS AND INSTITUTIONS | | LOS ANGELES PROCESSED TURKEYS (CENTS PER LB) DELIVERED TO RESTAURANTS AND INSTITUTIONS | | |
|--|-------------------------|--|---------|--|
| | | RANG | | |
| TURKEYS Y HENS | RANGE 125-149 | FROZEN TURKEYS Y TOMS 24-28# FROZEN TURKEYS Y TOMS 28# & UP | 88-94 | |
| TURKEYS Y TOMS UNDER 22# TURKEYS Y TOMS 22-24# | 122-149 121-149 | BREASTS 10-12# COOKED ROLLS 60/40% 9# & UP | 185-190 | |
| TURKEYS Y TOMS 24-26# | 121-149 | DELIVERED TO RETAILERS | RANGE | |
| TURKEYS Y TOMS 26 LBS & OVER | 121-149 | FRESH TURKEYS Y HENS 8-16# FRESH TURKEYS Y TOMS 14-24# | 120-129 | |
| | | FROZEN TURKEYS Y HENS 8-16# | 88-92 | |
| | | FROZEN TURKEYS Y TOMS 14-24# | 88-92 | |
| | | FROZEN TURKEYS Y TOMS 24-28# | 88-92 | |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) DEC 03, 2007

| CURRENT SHIPMENTS 2/ | | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|----------------------|--------|-------|------------|-----------------|----------------------|-----------------|-------------|----------------------------|------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL PER |
| 8-16 LB HENS | | | | | | | | • • | |
| EASTERN REGION 3/ | 88-91 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 87-91 | 88 | 88.00 | 40 | - | - | - | - | - |
| WESTERN REGION 5/ | 90-91 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | 88-91 | - | - | - | - | - | - | - | - |
| CENTRAL REGION | 88-91 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 90-91 | - | - | - | - | - | - | - | - |

^{1/} May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.
3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes product with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

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NATIONAL YOUNG TURKEY PARTS, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 03 DECEMBER 2007.

The market tone on tom drums was generally steady, tom full-cut wings steady at best and tom necks steady to barely steady. Demand light to moderate. Offerings of tom drums light to adequate, tom full-cut wings at least adequate, and tom necks adequate to ample. Retail features both centered and are more active on ground turkey, marinated tenderloins and cutlets when compared to last week. Trading was active on tom 2-joint wings for export, balance slow. For domestic: hearts 20, fresh wing meat with skin 81, fresh scapula 83-84. For export: fries 145, tom defatted gizzards 92 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|--|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE AFRESH 2/ | | R | 145.00 | 25 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | F | 125.00 | 40 |
| DRUMSTICKS, TOM | | R | 60.00 | 40 |
| DRUMSTICKS, TOMFRESH | 59.00 | _ | 59.00 | 80 |
| DRUMSTICKS, HEN | | F_ | 58.00 | 40 |
| WINGS, FULL-CUT, TOM | | F | 49.00 | 14 |
| WINGS, FULL-CUT, HEN | | _ | 22.22 | |
| WINGS, V-TYPE, TOM | | F | 60.00 | 14 |
| WINGS, V-TYPE, HEN | | \underline{w} | 67.00 | 40 |
| NECKS, TOM | | F | 56.00 | 14 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | 400 00 405 00 | | 400.05 | 400 |
| BREASTS, B/S, TOMFRESH 3/ | 190.00-195.00 | | 193.25 | 160 |
| THIGH MEAT | | Р | 06.00 | E 4 |
| THIGH MEATFRESH | | R T | 96.00 117.00 | 54 |
| BREAST TRIM MEAT | 68.00 | ı | | 40 |
| SCAPULA MEAT | 68.00 | | 68.00 | 80 |
| WING MEAT WITH SKIN TENDERLOINS | | | | |
| DESTRAPPED TENDERS | | F | 175.00 | 40 |
| DESTRAPPED TENDERS DESTRAPPED TENDERSFRESH | 180 00 185 00 | Г | 175.00 182.17 | 23 |
| MECHANICALLY SEPARATED 4/ | 180.00-185.00 | R | 16.00 | 23 40 |
| MECHANICALLY SEPARATED 4/ MECHANICALLY SEPARATEDFRESH 4/ | 18.00 | ĸ | 18.00 | 40 20 |
| WECHANICALLY SEPARATEDFRESH 4/ | 16.00 | | 16.00 | 20 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | 61.00 | | 61.00 | 104 |
| WINGS FULL-CUT - TOMS | 01.00 | | 000 | |
| WINGS, V-TYPE, TOM | 59.00 | | 59.00 | 624 |
| TAILS | 28.00 | | 28.00 | 40 |
| MECHANICALLY SEPARATED 4/ | - | F | 17.00 | 40 |
| THIGH MEAT - FROZEN | | F | 96.00 | 40 |

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

^{2/} Breasts are bagged; rib, back, and wing meat included; and basted.

^{3/} Boneless and skinless without tenderloins.

^{4/ 15-20%} fat with skin added.